

**Sandown Motors
Commercial Vehicle Centre
Centurion**



Dear Customer

Attention:
Tel:
Fax:
Mobile:
E-mail:

30 September 2015

Fuso Fighter FK10-240 4 x 2 Freight Carrier

Dear Customer,

We thank you for your interest in our range of Fuso commercial vehicles and take pleasure in submitting the following quotation for your consideration:

Offer

To the supply and delivery of one NEW FUSO FIGHTER FK10-240 4 x 2 Freight Carrier, powered by the Mitsubishi 6M60-1A1T1 turbo charged engine and 6-speed MANUAL Mitsubishi M070S6-OD Synchronmesh transmission as specified in the manufactures specification sheet.

Suggested Retail Value	R 471 690.00
Less fleet owners discount	R 42 452.10
Manufacturers Incentive	R 35 376.75
Accessories Discount	
Sub Total	<hr/> <hr/> R 393 861.15

Extras and Accessories:

Documentation & Delivery Fee(Licence Fee Not Included)	R 4 350.00
5 Ton Roll back Equipment Including: Heavey Duty Deck with Toolboxes, hydraulic Winch, PTO & Pump,Sub-Frame with wear strips.	R 168 500.00

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Sub Total	<hr/> <hr/> R 566 711.15
V A T @ 14%	R 79 339.56
Licence Fee	
Deposit	
<u>Nett Purchase Value</u>	<hr/> <hr/> R 646 050.71

Sandown Motors is a Division of Mercedes-Benz South Africa and is a Level 2 BBBEE Contributor

Franchised Dealer for Freightliner
& Mitsubishi FUSO
(Reg. no 1982/002346/07)
VAT No: 4350116929
A Division of Sandown Motor Holdings (Pty)
Ltd T/A
Sandown Motors Commercial Vehicle Centre

Directors: R.S. McAllister, H. Niefer* B. Schwendtko (*German), L. Nlovu, B. Kerr.



Registered trademarks of
Freightliner Corporation,
Portland, Or USA

1 Park Avenue North
Highway Business Park,
Rooihuiskraal
PO Box 12614, Clubview, 0014
Telephone +27 (0) 12 621 7400
Fax +27 (0) 12 621 7450
www.sandown.co.za



Registered trademarks
for Mitsubishi FUSO
Truck & Bus Corporation, Japan

Let's take a look at the added features & benefits of the vehicle:

Engine

FUSO has made numerous improvements to further enhance the performance and efficiency of both the 6M60-1AT1 and 6M60-1AT2 diesel engines. With a capacity of 7545cc and producing 177kW/686Nm to 199kW/786Nm these engines are extremely economical and reliable. With a forward tilting cab on all models, engine access for service requirements are quick and simple.

Gearbox

The transmissions have been upgraded with a new high-rigidity single unit aluminium case, wider rear teeth for improved durability and smoother shifting operation.

Cab

Upgraded features such as a new instrument cluster, designed for supremely efficient and smooth operation, is easily visible with all relevant information accessible at a glance. A down-sized steering wheel for improved grip and handling and a passenger car-styled short stroke shift lever are just some of the many refinements that markedly assist in simplifying overall operation and lowering driver fatigue. A roomy well appointed cabin welcomes the operator to refined levels of comfort and safety. With plenty of storage space for the drivers day-to-day necessities, it all adds to driver comfort, safety and productivity. Step to floor distance is optimised to enable easier entry and exit out of the cab. Soft oval lines, fully adjustable driver's seat, high performance ventilation system and more combine to create an interior environment of total comfort and refinement.

Safety

Now you can have all the confidence of being in perfect control on the road with the new FUSO range. Superior design features like a panoramic wind-shield and low-side windows offer drivers an enhanced view of the road, while an improved suspension and new four-spoke steering wheel ensure maximum control. Add to this a highly rigid cab design and comprehensive safety features and you get maximum peace of mind. The new FUSO range sports the following in safety enhancements, improved visibility, anti-lock braking system (ABS), impact-absorbing safety steering wheel & rigid cab structure with door side beam.

Standard Fitments

Following equipment is provided as standard: Air dryer • Tray under assistant seat • Reverse warning buzzer • Spin-on type fuel filter • Spin-on type engine oil filter • Non-asbestos brake linings • Standard tool set and hydraulic jack • Heater and defroster • Seatbelts • Tachometer • Cigarette lighter • Self adjusting brakes • ABS brakes

Service Intervals

The service intervals will be determined by the application this product will be working in. Application more than 100 000km/yr every 20 000km. Application less than 100 000km/yr every 15 000km. For Service usage e.g. Construction, On-Site Operation, Refuse every 10 000km.

Vehicle Warranty

The goods supplied are warranted for a period of 24 months without distance limitation bumper to bumper(which includes drivetrain). This period shall commence on the date of delivery.

After Sales Service

A fully equipped modern workshop, mobile workshop and parts facility is available at 1 Park Avenue North, Highway Business Park, Centurion. Dealer support is available nationally on all the main trucking routes with the Brand Centre's in Centurion, Bloemfontein, Durban and Cape Town. Contact can be made through our Customer Response Centre at our Toll free number: 0800 133 355.

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Truck & Bus Corporation, Japan

Delivery

TBC - weeks from official order.

Terms and Conditions

The delivery quoted is based on current information.

Value Added Tax

The ruling VAT at time of invoicing and delivery will apply.

Terms of Payment

Our standard terms for payment are cash on delivery, either to body builder if chassis cab is being supplied only, or if incomplete vehicle including ancillary equipment is being supplied, payment will then be on final delivery. Any deviation from this is subject to acceptance for and on behalf of Sandown Commercial Vehicle Centre Centurion by prior arrangement with the Brand Centre Manager.

License and Registration

Registration documentation will be prepared and delivered to you as the customer. License fees will be for the customers account unless otherwise discussed and indicated on quote.

Validity

This quotation will remain valid for a period of 14 days from the quoted date.

Finance

In house finance can be arranged by **Mercedes-Benz Financial Services**, please feel free to contact [Elnola Rabie on 012 621 7433](mailto:Elnola.Rabie@012.621.7433) or e-mail at elnolar@sandown.co.za.

We trust that the above offer will be given your favourable consideration and look forward to receiving your valued order shortly.

Should you require any further information do not hesitate to contact the undersigned.

Regards,

Pierre Van Zyl
Sales Trainee

Tel	(012) 621 7240
Fax	TBA
Mobile	079 880 3599
E-Mail	pierrevez@sandown.co.za

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Please note that the following finance quotes are estimates only:

Cash price (incl.VAT)	R 646 050.71
Deposit	R 64 605.07
Total principle debt	R 581 445.64

Interest Rate used for calculation: 11.50%

Instalment Sale Agreement

	Estimated payment p/m
36 months	R 19 173.76
48 months	R 15 169.34
60 months	R 12 787.51

Contract Purchase Agreement

	Estimated	RV %	Estimated payment p/m
36 months		42.00%	R 13 461.10
48 months		34.00%	R 11 906.31
60 months		26.00%	R 10 911.52



Should you require more information with regards to finance, please do not hesitate to contact our F&I Elnola Rabie on 012 621 7433 or e-mail her on elnolar@sandown.co.za

Kind regards,

Pierre Van Zyl
Sales Trainee

Tel (012) 621 7240
Fax TBA
Mobile 079 880 3599
E-Mail pierrevz@sandown.co.za

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